



This week's Q&A with

Greg Heath

Greg Heath, a Partner in Locke Lord's Corporate Practice Group based in the Houston office, represents a variety of clients, including public companies, closely held businesses and private equity firms and their portfolio companies, primarily in buying, selling or investing in significant assets, business lines or companies. Additionally, he advises clients on corporate governance issues, general corporate matters and equity and other financing arrangements. While many of Greg's clients are energy companies, his practice spans all industries and sectors.



More About Greg

Tell us about the most interesting or significant matter you've worked on in your career.

Representing a public company attempting to complete a hostile acquisition of a publicly traded competitor was incredibly dynamic and unpredictable. In a dramatic turn of events, soon after launching the hostile bid, our client received a hostile bid from another publicly traded competitor. After a long, drawn-out public process, our client was not acquired and completed the acquisition it set out to accomplish. It was a tremendous learning opportunity, and not just from a legal standpoint.

What's the biggest challenge you've faced in your career?

The biggest challenge I have faced at work was transitioning my career to Houston when my wife and I moved from Chicago around five years after I finished law school. We didn't know a single person in Houston other than her parents. Fortunately, Locke Lord's deep local roots helped make my relocation as easy as possible.

What drives or motivates you on your hardest days/during your most difficult matters?

No matter how much pressure we face as outside counsel to push a deal forward, our clients are under greater pressure. We have the opportunity to make their challenges more manageable and that really motivates me.

What do you do to relax and reset after a long week?

I love spending time with my wife, Lindsey, and playing golf (poorly). Lately, we often spend weekends preparing for the arrival of our first child, a baby girl due at the beginning of October. We are beyond excited and woefully unprepared!

Tell us your favorite book, movie or TV show and why you like it.

My favorite television show for years has been *Seinfeld*. I have always found humor in insignificant everyday activities and interactions. You could take life's seemingly endless number of awkward moments too seriously, but they should just make you laugh.

What would be your fantasy career if you weren't a lawyer?

Working in the front office of an NBA team. I am fascinated by recent trends in player movement, including the pressure for GMs and owners to balance personal dynamics between players with the financial limitations and complexities of the NBA's salary cap system.



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