

Through its Emerging Business Program, Locke Lord's dedicated team provides strategic legal advice to entrepreneurs, emerging businesses and the investors who support them.

Backed up by the resources of a major international law firm, we understand how emerging businesses are formed, financed, grown and successfully exited, and can provide you with effective, useful guidance at all stages of your business' life cycle.

We act as a "virtual general counsel" to emerging businesses, providing a single point of accountability for substantially all of your legal needs. And, we aren't just service providers — we are genuine allies who roll up our sleeves and work shoulder to shoulder with our clients to realize the best results.

# As part of Locke Lord's Emerging Business Program:

- Clients establish an early relationship with a full-service firm that can handle virtually any legal issue that may arise, including intellectual property, labor and employment, tax, real estate and litigation matters
- Clients can benefit from the Firm's strong relationships with angel, venture and strategic investors
- Clients will receive expert guidance through all stages of development, from formation through IPOs and mergers/acquisitions

## Key Features of our Emerging Business Program:

### Special Fee Arrangements

Special fee arrangements available to clients in our Emerging Business Program include fixed fees for certain services and discounted billing rates.

### Start-Up Form Document Database

Our Emerging Business Form Document Database is a comprehensive set of resources designed to provide emerging business, entrepreneurs and investors with a strong foundation for growth. Through our extensive database, we are able to provide clients "best of breed" documentation at reduced prices.

#### **Email Alerts and Webinars**

Clients in our Emerging Business Program receive periodic email alerts and access to webinars covering legal topics of interest to new and emerging businesses.

#### Internet/Extranet

The Emerging Business Program section of the Locke Lord website provides access to past email alerts and webinars, and includes a calendar of upcoming Emerging Business Program events. A secure extranet also is available, where clients in our Emerging Business Program can access legal documentation that we have prepared for them.

### Client Board Meetings

We will host in our offices, and at a client's request attend, periodic board meetings at no cost.

### Entrepreneurs Forum

All of our Emerging Business Program clients are invited to attend our Entrepreneurs Forum annual networking event.

## Our Los Angeles Emerging Business Team Leaders:



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### **About Locke Lord**

Locke Lord LLP is an international, full-service business law firm. Among our many strong practice areas are aviation, bankruptcy/restructuring, business litigation, class action litigation, corporate, employee benefits, energy, environmental, financial services, health care, insurance and reinsurance, intellectual property, international, labor and employment, litigation, mergers and acquisitions, private equity, public law, real estate, regulatory, REIT, tax, technology, and white collar criminal defense and internal investigations. About 650 Locke Lord attorneys practice in offices located in Atlanta, Austin, Chicago, Dallas, Hong Kong, Houston, London, Los Angeles, New Orleans, New York, Sacramento, San Francisco and Washington, D.C.

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