

Locke Lord's alumni newsletter

# LOCKED in

THE STATE OF THE FIRM –  
LOCKE LORD LOOKS  
TOWARD GROWTH  
AND GLOBAL EXPANSION

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ALUMNA PROFILE:  
FROM LAWYER  
TO AUTHOR  
AND EVERYTHING  
IN BETWEEN

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NEW TO THE FIRM

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LOCKE LORD APP + SOCIAL MEDIA



## Letter from the Chair



**Jerry Clements**, Firm Chair

Welcome to the inaugural edition of *LockedIn*, Locke Lord's alumni newsletter. We have been working for some time to launch a revitalized and active network that can take the lead to re-establish and re-open lines of communication between our attorneys and their former colleagues.

Our history goes back more than 100 years, and it's so important to remember where we've been as we continue to grow and evolve. Since our 2007 merger, we have attracted high caliber laterals from around the country and continue to explore exciting opportunities in the UK market and in Hong Kong, where we opened an office in January. Our strategic plan and our Firm mission calls for growth in response to our clients' needs, and today that includes leveraging our strengths to grow globally and extend our footprint into parts of the world where our clients need us most. We will keep you posted on our UK and Hong Kong opportunities.

We have added entire new teams of lawyers in Chicago, Los Angeles and Sacramento. As we continue to work on our strategic growth objectives, we also want to extend our network to include our alumni – the people who have helped make Locke Lord what it is today. So far, we've added more than 2,000 alumni to our active database, and we hope you will help spread the word to others you may know.

Please take a few minutes to read our lead State of the Firm story on page 3 that details some of the highlights of this past year. We are increasing our bench strength in many practice areas and also continue our emphasis on cross-selling and business development, two key tools in

our strategy to take Locke Lord to the next level. Included in this first *LockedIn* is a profile of one of our earliest female partners, Andrea Ferguson – now Andrea White. She is a talented and award-winning author who started her law career fresh from the University of Texas School of Law when our Partner Jeff Love recruited her to the Houston office. You will enjoy reading about her life and career journey.

We include a column on the faces of Locke Lord leadership to give you all a chance to meet the people who are taking us into the future. This inaugural edition will introduce you to the Executive Committee team. You also can read about our Locke Lord iPhone/iPad App, which now has a special section for alumni, and we encourage you to download it for free. We are so proud that we are one of the first law firms in the nation to create our own App. We also want to direct you to our new alumni page on the website and invite you to join our Locke Lord Attorney Alumni group on LinkedIn. Stories inside this issue will tell you how to connect.

Enjoy reading *LockedIn* and it's great to see you all again.

A handwritten signature in black ink that reads "Jerry Clements".

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## The State of the Firm – Locke Lord Looks Toward Growth and Global Expansion

Three overriding goals mark Locke Lord’s approach to the future: improved client service, cross-selling and smart growth. Stride by stride, Locke Lord’s network of about 650 attorneys and 500 staff members focuses on these themes as it works to propel the Firm to the next level.

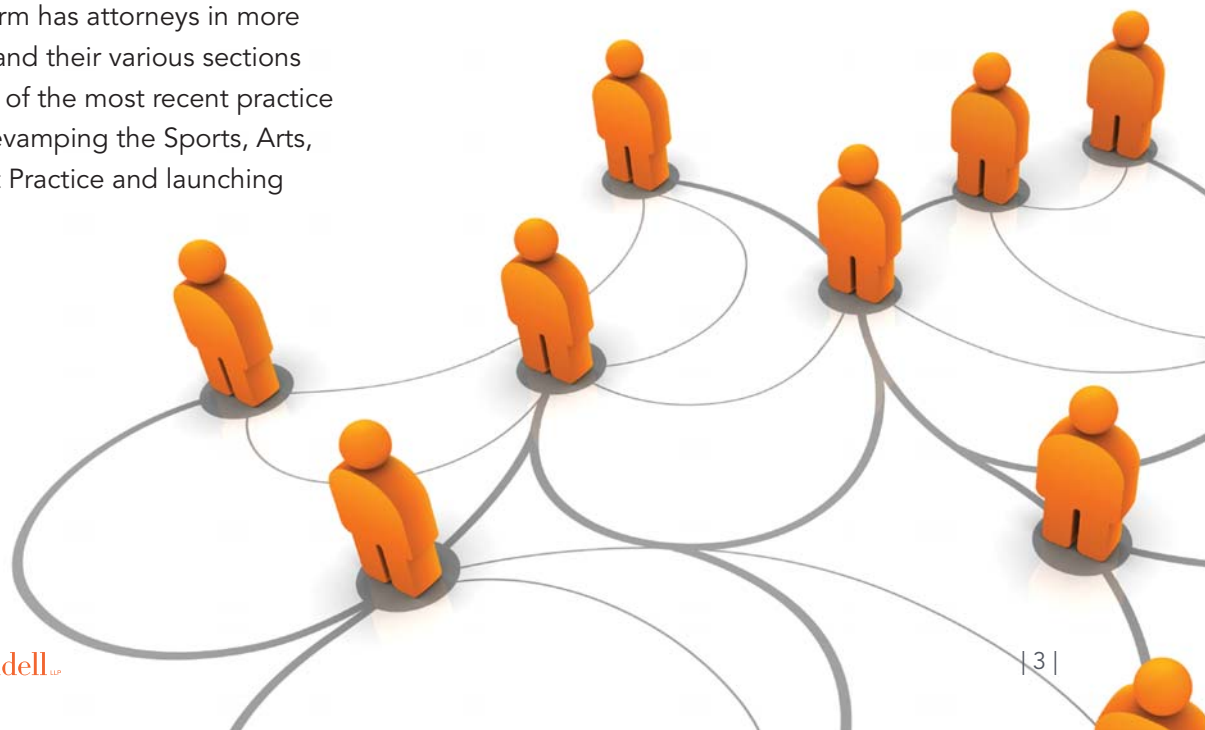
The Firm’s strategic growth plan includes international expansion with a focus on the UK and on Hong Kong, where Locke Lord opened an office in January. Firm leaders continue to explore several opportunities to increase this international presence and leverage existing practice area strengths with key lateral hires. The growth is a direct response to clients’ demands - they frequently come to us for guidance with their international business interests in key areas such as Bank Regulatory & Transactions, Corporate, Litigation, Energy, Finance, Insurance, International Arbitration, Labor & Employment, Real Estate & Finance, REIT, White Collar and others.

Stay tuned for more growth and globalization in the coming months.

Locke Lord constantly updates its practice areas to make them more relevant for clients in changing times, and today the Firm has attorneys in more than 30 practice areas and their various sections and subsections. Some of the most recent practice area updates include revamping the Sports, Arts, Media & Entertainment Practice and launching

a separate Trademark, Copyright & Advertising Section. The Firm also increased its growing Asia practice with a new team in Sacramento, which has a strong client base in China and also works closely with attorneys in other cities who serve clients with business in China and other parts of Asia.

This year, Locke Lord moved up a spot on the *AmLaw 100 (American Lawyer)* list to become the 68th largest law firm in the country. It also increased its representation in the prestigious *Chambers USA* and *Best Lawyers* rankings. Thirty-seven Locke Lord attorneys and 15 practice areas are recognized in *Chambers USA 2011*, and this includes national ranking in Energy, REIT and Insurance. The REIT Practice also is recognized in *Chambers Global 2011*. In the just released list of *The Best Lawyers in America 2012*, Locke Lord has 77 attorneys on the nationwide peer-selected list.



## From Lawyer to Author and Everything In Between



Andrea White today.

Since then, White has been Houston's First Lady – alongside her husband, former Mayor Bill White – as well as award-winning author, community activist, education champion and statewide political campaigner. But she hasn't forgotten her days in the downtown law firm that then had fewer than 40 lawyers, which was considered midsize at the time. Houston now has 154 lawyers and the firmwide total is nearly 650.

"Whenever I think of the Firm, I think of the great people, my clients and law partners, and one of the people most important to me was Barbara Gray," White says of Houston's first female partner. "She was just an amazing woman in all respects and was one of those women who helped other women. I was always messing up, and she was perfect. She maybe had a perfect score on her LSAT. I didn't know a lot about lawyers, and I wasn't with the program. That's why it was so important to have someone like Barbara to follow."

Barbara Perkins Gray, mother of current Houston Associate Max Stubbs, worked for many years in banking and real estate, then in bankruptcy before moving to Enron. She died of cancer in 2003.

"I just wish she were still here," White says.

Andrea White's life has followed an intriguing path since she changed hats from lawyer to author more than 20 years ago. The former Andrea Ferguson was the second female partner at then-Liddell, Sapp, Zivley & LaBoon's Houston office and worked in the Firm's banking and real estate practice for 12 years. It was a time when female mentors were rare.

While many of the details and cases from those days have faded from memory, White remembers her colleagues fondly. "I loved the people there, and I loved my clients," she says. Her first major project came from Houston Partner Jamie Robertson – now with the Firm for more than 40 years – when he assigned to her the multimillion dollar financing for the Warwick Towers. "Jamie let me go with it." White remembers many a late night and some all-nighters at Firm headquarters. She also carries some lifelong lessons from those days, including an unforgettable one from firm namesake Charles Sapp, who died in 1996.

"Mr. Sapp was the most intimidating person in the whole world, but he had a kind heart," she recalls. White describes his "death stare" when someone spoke out of turn at partner meetings. "He wanted you to get right to the point and no extraneous words. In today's world, with so many meetings, I know to only speak if I add value. I'm totally trained by Mr. Sapp's stare."



Andrea Leigh Ferguson in her firm photo from the Liddell Sapp Zivley Hill & LaBoon yearbook published in May 1988.

White was known for having one of the messiest desks in the office, a record she holds to date. Robertson remembers White's panic when she was on her way to confess to Mr. Sapp that she had lost a \$10 million letter of credit. "Knowing that Andrea's office was no neater than mine, I asked her to point to the drawer where she had put it," he recalls. "I opened the drawer, saw that it was full to the brim with papers, released the slide catch and slid the drawer all the way out of the work wall. Sure enough, the \$10 million letter of credit had fallen behind the drawer."

White's legal career remained intact.

After the birth of her second child, White left her full-time work for the Firm. When husband Bill White became an energy official in the Clinton administration, the family headed to Washington, D.C.

It was in the nation's capital that she started writing novels longhand – three of them remain unseen and unpublished under her bed. The initial projects morphed into a talent for writing history-laced science fiction novels with compelling characters and imaginary worlds and geared toward a teen audience.

Since 2006, White has four published books listed on Amazon.com. These days, she spends many hours working with Houston school children through the VIVA (Virtual Interaction with Visiting Authors) program, mainly via Webcam and Skype. While she prefers face-to-face visits, she can reach out to hundreds of additional children – more than 6,000 this fall – and include more schools using technology.

This summer, White published the first installment of her science fiction trilogy that takes place in 2083.

"I don't want to write for myself – I want to share it. And I want the books to get read," she explains. With drafts of her next two books in the trilogy already written, White is working with a friend on a series of picture books for charities. One for Memorial Park is called "Tummies on the Run." She and her partner are donating the book to parks in other cities as well.

She's not sure about her next literary project but, like a bright, colorful collage, she lets her life unfold chapter by chapter.

"I'm not sure what I'll do next," White says with an easy smile.



Andrea White surrounded by a sea of suits in this 1986 photo that includes former Firm Partners and Texas Commerce bankers. We have identified all but four. From left, Steve Field; Jim Hibbert; Earl Merrill; unidentified; Allen Ward; Former Partners Bob Remy and Doug Stewart; Lloyd Bolton; Partner Jamie Robertson; Richard Esdorn; unidentified; Malcolm Bridges; Mike McAffe; unidentified; Hank Nelly; unidentified, Jim Lowrey; Hank Hundley; Pat Bouchard; Jim Savage; and Todd Maclin.

## New to the Firm

With more than 40 new lateral hires in 2011, Locke Lord is strengthening our Corporate and Securities, Business Litigation, Corporate Energy, Real Estate & Finance, Insurance and Securities Litigation and other practices, while solidifying newer practices in Sports, Arts, Media & Entertainment and in Trademark, Copyright & Advertising. We welcome our new additions and look forward to their contributions to the Firm.

Below you will find these new hires, city by city.

### ATLANTA

**Mike Lueder** Of Counsel  
**Paul Sharobeem** Associate

### AUSTIN

**Ryan Greene** Senior Counsel

### CHICAGO

**Larry Fey** Partner  
**Gina Gamal** Associate  
**Jennifer Garner** Associate  
**Nick Georgiton** Associate  
**Grace Poe** Partner  
**Sam Stempel** Partner  
**Ken Weiner** Counsel

### DALLAS

**Jake Barney** Associate  
**David Heard** Associate  
**Tom Tong**  
International Partner

### HOUSTON

**Robert Eickenroht** Partner  
**Dan Fleckman** Partner  
**Kelly Gaide** Associate  
**Janet Greene** Senior Counsel  
**Greg Heath** Associate  
**Tara Ivascu** Associate  
**Philip Kief** Associate  
**Jenny Park** Associate  
**Ann Robertson** Counsel  
**Dale Smith** Partner

### LOS ANGELES

**Wrenn Chais** Of Counsel  
**Shiva Delrahim** Associate  
**Cary Economou**  
Senior Counsel  
**Philip Hosp** Associate  
**Richard Johnson**  
Senior Counsel  
**Mike Perlis** Partner  
**Rachael Shook** Associate

### NEW YORK

**Gaston Kroub** Partner

### SACRAMENTO

**Chris Bakes** Partner  
**Scott Bartel** Partner  
**Shauna Correia** Associate  
**Krista Dunzweiler** Associate  
**Taylor Florence** Partner  
**Ryan Oliver** Associate  
**Gina Schroder** Partner  
**Daveed Schwartz** Partner  
**Deborah Seo** Senior Counsel  
**Eric Stiff** Partner  
**John Yung** Partner

### SAN FRANCISCO

**Dan Eng** Partner  
**Regina McClendon**  
Senior Counsel

### WASHINGTON, DC

**Roel Campos** Partner

## Locke Lord App + Social Media

Locke Lord is more accessible than ever. For clients, potential clients, alumni and other industry professionals, we are now easy to find in multiple outlets. Between LinkedIn, our new iPhone App, and an upcoming Twitter launch, it's never been easier to reach us. So "friend" and "follow" us, download us to your iPhone – we are here for you, 24/7.

Your law firm is at your fingertips. Use our free iPhone App to contact any of our 650 attorneys, get directions to one of our 13 offices, learn about our practice areas, or get the latest firm news. Locke Lord is among the first law firms in the nation to design its own App, which was released last December. Download it for free today from the iTunes App Store.

Locke Lord is employing the use of LinkedIn to reconnect with alumni and colleagues from all of our predecessor firms. Let's turn our long, impressive history into an efficient professional network. Connect with us on LinkedIn today and help us keep up with you too. Our Alumni Program is off on the right foot, and we hope to keep in touch so we will see you at our next event.



## Firm Leadership

### Locke Lord's Executive Committee

The nine-member Executive Committee (EC) forms the leadership core of Locke Lord, and its membership stretches across offices. The EC governs and administers the daily business affairs and operations of the Firm. The members serve three-year terms. Here is an introduction to the current EC, approved in January 2011:



**Jerry Clements** is the Firm Chair and heads the EC. She is headquartered in Austin but frequently visits all 11 U.S. offices, as well as the Firm's London and Hong Kong locations.



**Tom Jenkins** is a Co Vice-Chair of the EC and a Partner in the Corporate Insurance and Business Litigation & Arbitration Practices. He is headquartered in Chicago.



**Bill Swanstrom** is a Co Vice-Chair of the EC and Co-Chair of the firmwide Energy Practice. He is headquartered in Houston.



**Nick DiGiovanni** is Chair of the Reinsurance and Direct Insurance Practices. He is headquartered in Chicago.



**Janis Loegering** is a Partner in the Real Estate and Finance Practice. She is headquartered in Dallas.



**Michael Renetzky** is head of the Investment Adviser and Fund Management Section. Headquartered in Chicago, he also serves as Vice Chair of the Practice Development Committee.



**Dan Schlessinger** is a Partner in the Direct Insurance and Business Litigation & Arbitration Practices. He also is Chair of the Lateral Hire Committee and is headquartered in Chicago.



**David Taylor** is a Partner in the Corporate Practice. He also is Chair of the Practice Development Committee. Taylor is headquartered in Houston.



**Tom Yoxall** is a Partner in the Class Actions and Litigation Practices. He is headquartered in Dallas.

## Firm's Pro Bono Efforts Active from Coast-to-Coast, Including a Role in the 9/11 Memorial

When victims' survivors viewed the list of heroes on the National September 11 Memorial during the recent unveiling 10 years after the attack, one name was on that Memorial thanks to the pro bono efforts of Locke Lord lawyers.

New York attorney R.J. DeRose, along with Bill Foley and Joe Froehlich, worked to ensure that retired New York firefighter Capt. James J. Corrigan was included on the list of firefighters killed while saving the lives of others. Corrigan had been actively helping The Fire Department of the City of New York (FDNY) with communications and rescue operations in the lobby of the South Tower of the World Trade Center, when the building collapsed and he was killed. Even though the state legislature passed a law reinstating Capt. Corrigan to active firefighter status, the city and FDNY refused to include his name on the Memorial since he was retired.

DeRose, Foley and Froehlich faced an intimidating NYC/FDNY outside legal team and won a court ruling in favor of Capt. Corrigan's family and a settlement by FDNY.

It was just one of dozens of cases this year in which Locke Lord attorneys devoted hundreds of hours to make differences in the lives of clients who could not afford legal services. In Chicago and Houston, attorneys are handling several political asylum cases for people who have been persecuted in their native countries, with one case in Houston earning political asylum for a woman who fought 18 years to flee her native country.

Los Angeles attorneys successfully sought justice for three women who were held against their wills and forced to work under unlawful conditions in human trafficking cases. Dallas attorneys won the fight to get a new home addition built for victims of Hurricane Katrina whose insurance money was initially misused by a contractor who did shoddy work and abandoned the project.

In 2010 alone, Locke Lord lawyers contributed nearly 16,000 hours of pro bono work and continue these efforts around the nation.

## *Keep in Touch!*

Now that we've found you – don't be a stranger. Keep in touch with us by registering on our website - [www.lockelord.com/about/alumni/](http://www.lockelord.com/about/alumni/) - and spreading word to any other Locke Lord alumni you've kept up with since your time here.

We welcome your ideas for future alumni events or *LockedIn* stories. Share them with us by emailing Catherine Murphy at [cmurphy@lockelord.com](mailto:cmurphy@lockelord.com).

Thank you for joining us and helping us work toward strengthening our alumni program. We are glad you could be here and look forward to seeing you again soon.

# Locke Lord Bissell & Liddell LLP

Practical Wisdom, Trusted Advice.

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Atlanta, Austin, Chicago, Dallas, Hong Kong, Houston, London, Los Angeles, New Orleans, New York, Sacramento, San Francisco, Washington DC